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# ONLINE COURSE CERTIFICATE

*This certifies that*

**Yann GEFROTIN**

*Has successfully completed the online course*

**MSP Course on the Harvard Negotiation Principles v2**

*On the Partnership for Peace Learning Platform at [pfp.ethz.ch](http://pfp.ethz.ch)*

**16-02-2011**

**DATE**



#### **About pfp.ethz.ch and this certificate**

The online learning platform at [pfp.ethz.ch](http://pfp.ethz.ch) offers a selection of courses to support education in defense and security policy. The courses have been produced by cooperative development teams of the Advanced Distributed Learning Working Group (ADL WG), one of several working/study groups within the Partnership for Peace Consortium of Defense Academies and Security Institutes. The platform is operated by the International Relations and Security Institute (ISN) at the Swiss Federal Institute of Technology (ETH Zurich). All courseware on [pfp.ethz.ch](http://pfp.ethz.ch) is available for free for deployment in any other SCORM compliant Learning Management System. This course certificate has been produced on the basis of automated tracking of user activities. It does not officially confirm mastery of the subject but is an indication that the mentioned holder has taken a significant amount of time to study the course.